



\Year 12	Term 1	Term 2	Term 3
Unit(s) – As outlined in 39 week plans	Micro 4.1.1 Economic methodology and the economic problem 4.1.3 Price determination in a competitive market Macro 3.2.1 The measurement of macroeconomic performance 3.2.2 How the Macroeconomy works	Micro 4.1.4 Production, costs and revenue 4.1.5 Perfect competition, imperfectly competitive markets and monopoly Macro 3.2.3 Economic Performance 3.2.4 Macroeconomic policy	Micro 4.1.6 The Labour market Macro 3.2.4 Macroeconomic policy
Key Retainable Knowledge & Skills	4.1.1 Economic methodology and the economic problem  Relationship with other sciences Positive and normative statements Economic activity Economic resources and allocation of Production possibility frontiers  4.1.3 Price determination in a competitive market Demand Price, income, cross elasticity Supply Price elastic of supply Market equilibrium Market interrelations  3.2.1 The measurement of macroeconomic performance The objectives of government economic policy: economic growth, price stability, minimising unemployment a stable balance of payments on current account. Macroeconomic indicators Uses of index numbers  3.2.2 How the Macroeconomy works The circular flow of income Multiplier effect Aggregate Demand Aggregate Demand/Aggregate Supply Analysis	4.1.4 Production, costs and revenue	Micro 4.1.6 The labour market  demand for labour  marginal productivity theory of the demand for labour  Influences upon the supply of labour  wage rates and levels of employment in perfectly competitive labour markets  trade unions  National Minimum Wage  Discrimination in the labour market  3.2.4 Macroeconomic policy  Fiscal policy  How government spending and taxation can affect the pattern of economic activity.  The difference between direct and indirect taxes.  The difference between progressive, proportional and regressive taxes.  Supply-side policies  Effect of supply-side policies on:  Growth  Employment  International competitiveness
Key Technical Vocabulary	4.1.1 Economic methodology and the economic problem Economic welfare, command economy, market economy, mixed economy, factors of production, land, labour, capital, enterprise, scarcity, renewable resources, non-renewable resources, opportunity cost, produce efficiency, allocatively efficient, economic agent,  4.1.3 Price determination in a competitive market substitute goods, complementary goods, giffen good, equilibrium, disequilibrium, price mechanism, joint supply, joint demand, composite demand and derived demand, normal good, inferior good, veblen good,  3.2.1 The measurement of macroeconomic performance Macroeconomic objective, Ceteris paribus, income, wealth, Gross Domestic Product, Gross National Income, inequality of income and wealth, lead indicators, lag indicators, index, CPI, RPI, trade surplus, trade deficit, trade off.  3.2.2 How the Macroeconomy works Aggregate demand, Aggregate supply, consumption, investment, output gap, demand side shock, supply side shock, multiplier, accelerator, macroeconomic equilibrium, marginal propensity to consume, marginal propensity to save.	4.1.4 Production, costs and revenue Production, labour productivity, capital productivity, specialisation, division of labour, marginal return, diminishing returns, diminishing marginal productivity, economies of scales, diseconomies of scale, revenue, profits, long run marginal costs, average fixed cost curve,  4.1.5 Perfect competition, imperfectly competitive markets and monopoly Market structure Perfect competition, monopolistic competition, imperfect competition, oligopoly, monopoly, entry barriers, exit barriers, differentiation, divorce of ownership, growth, sales maximisation, satisficing, abnormal profits, patents, limit pricing, predatory pricing, concentration ratios,  3.2.3 Economic Performance Recession, Depression, boom, slowdown, downturn, recovery, trend rate of growth, positive output gap, negative output gap, cyclical instability, asset price bubble, structural unemployment, demand-deficient unemployment, frictional unemployment, voluntary unemployment, prililips Curve, labour force survey, claimant count, demand pull inflation, cost push inflation, benign deflation, malign deflation,  3.2.4 Macroeconomic policy Expansionary monetary policy, contractionary monetary policy, central bank, commercial bank, interest rates, bank rate, market rates, disposable incomes, discretionary incomes, exchange rates, hot money, quantitative easing, liquidity trap,	4.1.6 The labour market Labour, wages, salaries, demand, supply, occupation, trade unions, monopsony labour market, wage discrimination  3.1.5 The market mechanism, market failure and government intervention in markets Signal, incentive, rationing, allocative, missing market, private good, diminishability, excludable good, rival good, public good, quasi-public good, positive externality, negative externality, free-rider, production externality, consumption externality, merit good, demerit good, social benefit, subsidy, social cost, immobility of labour, competition policy, regulation, deregulation, price ceiling, price floor,  3.2.4 Macroeconomic policy Fiscal policy, expansionary fiscal policy, contractionary fiscal policy, proportional taxation, progressive tax, regressive tax, Laffer curve, budget surplus, budget deficit, supply-side policies, market based policies, intervention policies, infrastructure, Geographical mobility of labour, occupational mobility of labour,





Reading	Given an independent reading guide Newspaper articles (BBC app) Revision and pre- reading <a href="https://www.physicsandmathstutor.com/economics-revision/a-level-aga/">https://www.physicsandmathstutor.com/economics-revision/a-level-aga/</a>	Given an independent reading guide Newspaper articles (BBC app) Revision and pre- reading https://www.physicsandmathstutor.com/economics-revision/a-level-aqa/	Given in independent reading guide Newspaper articles (BBC app) Revision and pre- reading https://www.physicsandmathstutor.com/economics-revision/a-level-aga/
Developing Cultural Capital	Discussions, case studies used. Linking theory to business examples. Gaining knowledge about how markets operate and being able to transfer knowledge into the real world context and economical environment.	Discussions, case studies used. Linking theory to business world and news stories. Being able to review examples of what the Competitions and Marketing Authority are investigating, gain a clear insight into market conditions and government intervention that takes place.	Discussions, case studies used. Linking theory to business world and news stories Gain a clear insight into the economical landscape. Be clear on the impact of the labour market and how this effects other markets.
Links (Authentic	Mathematics through the use of formula and calculations in Elsticity calculations. The ability to also understand and interpret this information.  Literacy links of articulating the information in a written or spoken format and knowledge of key words.	Mathematics as calculations and interpretation of graphs is required.  Key terminology crosses over with Business  Literacy as students need to articulate information coherently and will know have had guidance on using Economic terminology in their responses.	Mathematics as data needs to be analysed and interpreted from statistics and graphs.  Literacy as key words need to be known.
	All assessment objectives Multiple choice, 2, 4 and 9 mark questions	All assessment objectives Prior knowledge assessed Introduction to 25 mark questions Trial exam	All assessment objectives Prior knowledge assessed All question types used





Term 1	Term 2	Term 3
Micro 4.1.2 Individual economic decision making 4.1.7 The distribution of income and wealth: poverty and inequality Macro 4.2.1 The measurement of macroeconomic performance 4.2.2 How the macroeconomy works: the circular flow of income, AD/AS analysis and related concepts 4.2.3 Economic performance 4.2.4 Financial markets and monetary policy	Micro  4.1.5 Perfect competition, imperfectly competitive markets and monopoly 4.1.8 The market mechanism, market failure and government intervention in markets  Macro  4.2.4 Financial markets and monetary policy (cont.) 4.2.5 Fiscal policy and supply-side policies 4.2.6 The international economy	
4.1.2 Individual economic decision making  Consumer behaviour  Imperfect information  Bounded rationality and bounded self-control.  Biases in decision making: rules of thumb, anchoring, availability and social norms.  altruism and perceptions of fairness.  Choice architecture and framing.  Nudges.  Default choices, restricted choice and mandated choice.  4.1.7 The distribution of income and wealth: poverty and inequality  4.2.1 The measurement of macroeconomic performance  Uses of national income data  Comparing countries' figures  Living standards  Lorenz curve/gini coefficient  4.2.2 How the macroeconomy works: the circular flow of income, AD/AS analysis and related concepts  Aggregate demand and the level of economic activity  Aggregate demand:  The multiplier diagrammatically:  The marginal propensity to consume and marginal propensity to save:  Multiplier calculations:  4.2.3 Economic performance  Economic growth and the economic cycle:  Cyclical instability:  Economic growth:  Growing AD:  Growing AD:  Growing AD:  Inflation  Defation  4.2.4 Financial markets and monetary policy  Functions of money  The money markets  Commercial banks and investment banks	4.1.5 Perfect competition, imperfectly competitive markets and monopoly  Price discrimination  The dynamics of competition and competitive market processes  Contestable and non-contestable markets  Market structure, static efficiency, dynamic efficiency and resource allocation  Kinked demand curve  Price discrimination  Sunk costs  4.1.8 The market mechanism, market failure and government intervention in markets (part)  Public goods, private goods and quasi-public goods  Positive and negative externalities in consumption and production  Merit and demerit goods  Market imperfections  Competition policy  Public ownership, privatisation, regulation and deregulation of markets  Government intervention in markets  Government failure  4.2.4 Financial markets and monetary policy (cont.)  Regulation of financial markets  The structure of financial markets and financial assets  Commercial banks and investment banks  Central banks and monetary policy  Monetary policy  Monetary policy  Monetary policy  4.2.5 Fiscal policy and supply-side policies  Government spending and taxation:  Taxation:  Taxation:  The Laffer curve:  Government borrowing:  Supply-side policy:  4.2.6 The international economy:  Globalisation and developed economies  International trade  Comparative advantage:  The single currency:  Economic growth and development  Farmers to growth:  Barriers to growth:	REVISION
4.1.2 Individual economic decision making Rational behaviour, utility, marginal utility, diminishing marginal utility, utility maximisation, asymmetric information, bounded rationality, bounded self-control, cognitive biased, availability biased, anchoring, social norms, nudges, altruism, fairness, choice architecture, default choice, framing, mandated choice, restricted choice.  4.1.7 The distribution of income and wealth: poverty and inequality	4.1.5 Perfect competition, imperfectly competitive markets and monopoly Price discrimination, creative destruction, sunk costs, hit and run competition, contestability, Natural barriers, artificial barriers, market conduct, price agreement, price wars, price discrimination, deadweight loss,  4.1.8 The market mechanism, market failure and government intervention in markets Partial missing market, private good, diminishability, excludable good, rival good, public good, quasi-	
Rational be asymmetri biased, and framing, m	Phaviour, utility, marginal utility, diminishing marginal utility, utility maximisation, information, bounded rationality, bounded self-control, cognitive biased, availability choring, social norms, nudges, altruism, fairness, choice architecture, default choice, andated choice, restricted choice.	• Barriers to growth:  idual economic decision making chaviour, utility, marginal utility, diminishing marginal utility, utility maximisation, cinformation, bounded rationality, bounded self-control, cognitive biased, availability horing, social norms, nudges, altruism, fairness, choice architecture, default choice, andated choice, restricted choice.  4.1.5 Perfect competition, imperfectly competitive markets and monopoly Price discrimination, creative destruction, sunk costs, hit and run competition, contestability, Natural barriers, artificial barriers, market conduct, price agreement, price wars, price discrimination, deadweight loss, 4.1.8 The market mechanism, market failure and government intervention in markets



